



International Equity Profile

FIRM OVERVIEW

- Founded: 1974
- Staff Total: 407
- Investment Professionals: 67
- Ownership: Employee-owned
- Investment Style: Value
- Investment Process: Bottom-up
- Total Assets Under Management: \$34.5 b
- Institutional/Private Client: \$28.2 b
- SMA Division: \$6.3 b

Since 1974, Brandes Investment Partners® has used the value approach in seeking to generate strong returns in international equity markets. Our International Equity Strategy holds only the stocks of non-U.S. companies, thus providing important diversification to U.S. equity investors.

Today, over half of the world's equity value is located outside the United States. This means that substantial investment opportunities are located in non-U.S. markets.

In any given year, a number of overseas markets generally outperform U.S. markets. However, investing internationally involves unique risks, including the potential for political, economic, and currency instability. Investors should carefully consider these risks in the context of their overall objective, time horizon, and asset allocation prior to investing.

Large Cap Investment Committee:

Jim Brown, CFA - Director
 Glenn R. Carlson, CFA - Chief Executive Officer
 Brent Fredberg - Senior Analyst
 Jeff Germain, CFA - Senior Analyst
 Amelia Morris, CFA - Director
 Brent V. Woods, CFA - Managing Director

Executive Committee:

Charles H. Brandes, CFA - Chairman
 Jeffery A. Busby, CFA - Executive Director
 Glenn R. Carlson, CFA - Chief Executive Officer
 Gary Iwamura, CPA - Director
 Brent V. Woods, CFA - Managing Director

For Additional Information:

Please contact Brandes' Private Client Services Department at 800.237.7119, or via e-mail at clientservice@brandes.com

SEEKS TO OFFER:

- A disciplined approach to investing in non-U.S. companies
- Diversification when combined with U.S.-based portfolios
- Comparatively low risk for a non-U.S. stock portfolio
- Long-term capital appreciation

FEATURES:

- Application of Graham & Dodd philosophy
- Companies with comparatively low price/earnings, price/cash flow, and price/book valuation ratios
- Undervalued non-U.S. stocks
- Companies with strong balance sheets
- Diversification across a wide range of countries and industries

For a more complete discussion of the risks of investing in this vehicle, consult Brandes' Form ADV, Part 2A.

Annualized Performance (net of fees) - Through March 31, 2012

All returns greater than one year are annualized

	Latest Quarter	1 Year	3 Years	5 Years	7 Years	10 Years	20 years
Brandes International Equity	10.2%	-4.8%	14.4%	-4.1%	3.0%	6.2%	9.9%
MSCI EAFE (net) Index (a)	10.9%	-5.8%	17.1%	-3.5%	3.3%	5.7%	5.8%

Fundamental Summary* - Weighted averages as of March 31, 2012

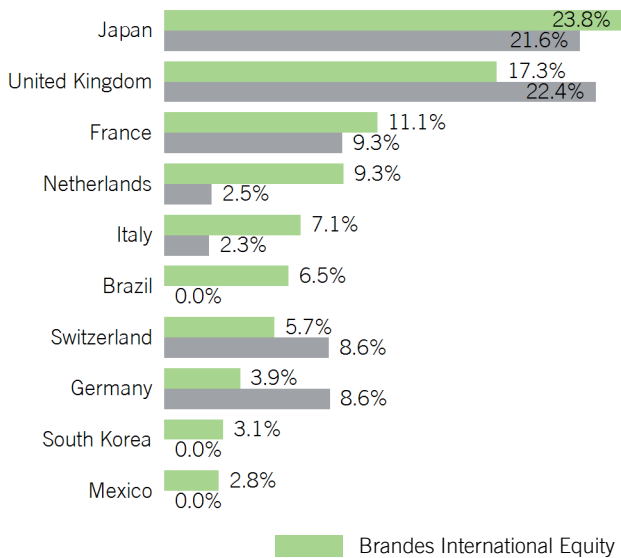
	Mkt Cap (U.S.\$)	Price/Book	Price/Earnings	Price/Cash Flow	LT Debt/Equity	YLD
Brandes International Equity	\$46.0 billion	1.0x	10.9x	5.0x	67.3%	4.5%
MSCI EAFE (net) Averages	\$49.5 billion	1.4x	12.4x	7.2x	70.0%	3.6%

*Glossary: **Mkt Cap**: Market Capitalization – the number of common shares outstanding multiplied by the current market price per common share. **Price/Book**: Price per share divided by book value per share. **Price/Earnings**: Price per share divided by earnings per share. **Price/Cash Flow**: Price per share divided by cash flow per share. **LT Debt/Equity**: Long-term debt of a corporation divided by the corporation's common equity. **YLD**: annual income from the investment (dividend, interest, etc.) divided by the current market price of the investment.

International Equity

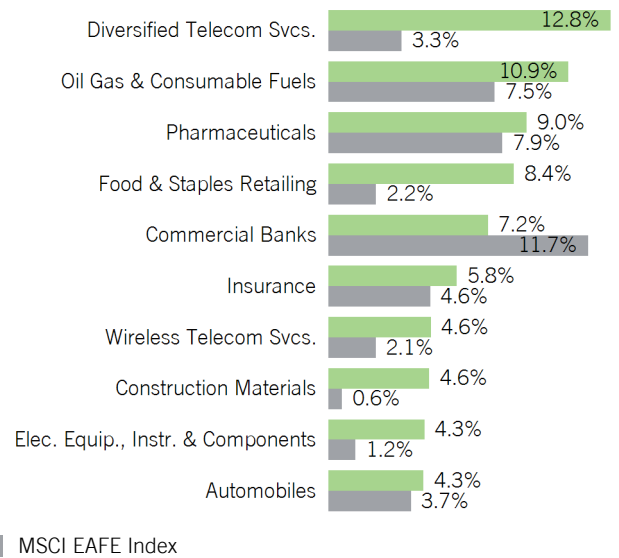
Country Exposure: Top 10

As of 03/31/12



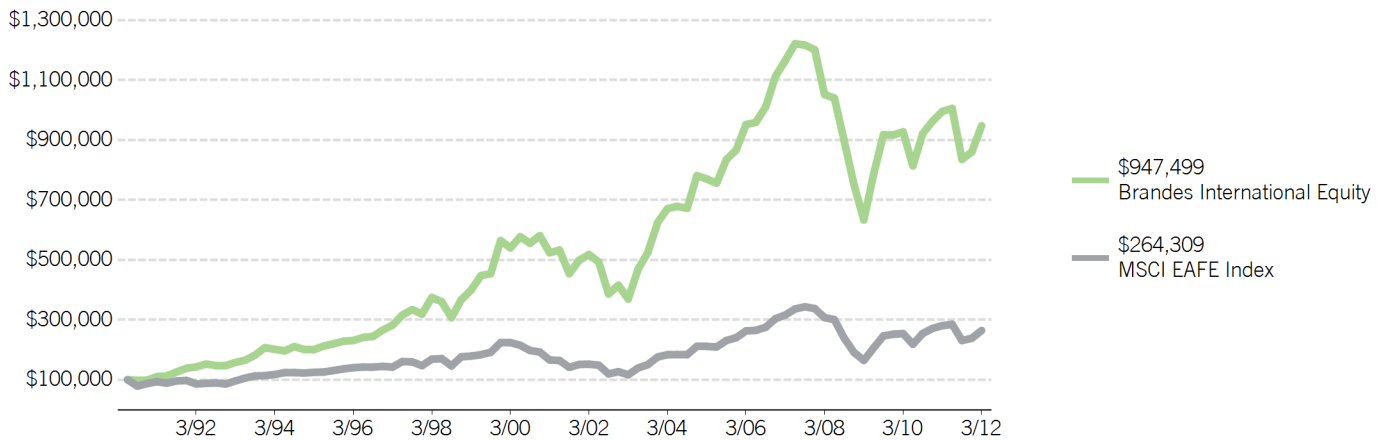
Industry Exposure: Top 10

As of 03/31/12



We select holdings without reference to an index. Each security is selected based purely on its own merits. Industry and country weightings are residuals of our bottom-up stock selection process.

Growth of \$100,000 (Net) 06/30/1990 (inception) to 03/31/2012



Past performance is not a guarantee of future results. This is a hypothetical example intended for illustrative purposes only. Actual results will vary.

Performance shown is supplemental to the accompanying International Equity composite performance pages.

The portfolio characteristics shown relate to a single account as of date noted, deemed by Brandes to be generally representative of its standard accounts noted. Not every account will have these exact characteristics. The actual characteristics with respect to any particular account will vary based on a number of factors including but not limited to: (i) the size of the account; (ii) investment restrictions applicable to the account, if any; and (iii) market exigencies at the time of investment. Data is updated on a quarterly basis.

The foregoing reflects the thoughts and opinions of Brandes Investment Partners exclusively and is subject to change without notice. The information provided in this material should not be considered a recommendation to purchase or sell any particular security. It should not be assumed that any security transactions, holdings, or sectors discussed were or will be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance discussed herein. Portfolio holdings and allocations are subject to change at any time. Strategies discussed herein are subject to change at any time by the investment manager in its discretion due to market conditions or opportunities. Indices are unmanaged and are not available for direct investment. Market conditions may impact performance. The performance results presented were achieved in particular market conditions which may not be repeated. Moreover, the current market volatility and uncertain regulatory environment may have a negative impact on future performance. Diversification does not assure a profit or protect against a loss in a declining market. International and emerging markets investing is subject to certain risks such as currency fluctuation and social and political changes; such risks may result in greater share price volatility.

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Through March 31, 2012 | Reporting Currency: USD

Annualized Performance (Net)*

	<u>1 Year</u>	<u>3 Years</u>	<u>5 Years</u>	<u>7 Years</u>	<u>10 Years</u>	<u>15 Years</u>	<u>20 Years</u>
International Equity	-4.82 %	14.38 %	-4.05 %	3.01 %	6.23 %	8.42 %	9.92 %
Primary Benchmark (a)	-5.77 %	17.13 %	-3.51 %	3.25 %	5.70 %	4.22 %	5.77 %
Relative Performance	0.95 %	-2.75 %	-0.54 %	-0.24 %	0.53 %	4.20 %	4.15 %

Annual Periods (Net)*

	<u>YTD</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>	<u>1997</u>	<u>1996</u>	<u>1995</u>	<u>1994</u>	<u>1993</u>	<u>1992</u>
International Equity	10.16	-10.63	5.00	22.14	-37.53	8.01	28.35	10.96	25.08	50.26	-16.67	-14.14	2.92	53.67	15.03	20.05	16.34	13.75	-2.98	40.86	6.28
Primary Benchmark (a)	10.86	-12.14	7.75	31.78	-43.38	11.17	26.34	13.54	20.25	38.59	-15.94	-21.44	-14.17	26.96	20.00	1.78	6.05	11.21	7.78	32.56	-12.17

Quarterly Performance (Net And Gross)*

Year	1Q	2Q	3Q	4Q	YTD	Primary Benchmark(a)
2012 NET	10.16				10.16	10.86
GROSS	10.32				10.32	
2011 NET	3.44	0.97	-16.92	2.99	-10.63	-12.14
GROSS	3.58	1.12	-16.79	3.14	-10.10	
2010 NET	1.16	-12.24	13.21	4.47	5.00	7.75
GROSS	1.31	-12.11	13.37	4.62	5.62	
2009 NET	-15.63	24.14	16.74	-0.11	22.14	31.78
GROSS	-15.50	24.32	16.91	0.03	22.86	
2008 NET	-12.47	-1.09	-13.68	-16.41	-37.53	-43.38
GROSS	-12.34	-0.94	-13.55	-16.28	-37.15	
2007 NET	4.74	4.84	-0.40	-1.25	8.01	11.17
GROSS	4.90	4.99	-0.26	-1.11	8.64	
2006 NET	9.83	0.72	5.38	10.11	28.35	26.34
GROSS	9.95	0.86	5.52	10.26	29.01	
2005 NET	-1.40	-1.85	10.44	3.83	10.96	13.54
GROSS	-1.29	-1.74	10.53	4.05	11.55	
2004 NET	7.46	1.13	-0.97	16.23	25.08	20.25
GROSS	7.62	1.27	-0.84	16.40	25.80	
2003 NET	-11.15	26.80	12.17	18.91	50.26	38.59
GROSS	-11.00	26.96	12.33	19.02	51.07	
2002 NET	3.84	-4.80	-21.65	7.59	-16.67	-15.94
GROSS	3.97	-4.63	-21.51	7.72	-16.17	

Year	1Q	2Q	3Q	4Q	YTD	Primary Benchmark(a)
2001 NET	-9.83	1.72	-14.80	9.87	-14.14	-21.44
GROSS	-9.66	1.87	-14.65	10.02	-13.59	
2000 NET	-4.32	6.92	-3.78	4.55	2.92	-14.17
GROSS	-4.14	7.06	-3.61	4.73	3.61	
1999 NET	8.66	12.16	1.46	24.27	53.67	26.96
GROSS	8.85	12.36	1.65	24.33	54.58	
1998 NET	17.37	-3.82	-14.76	19.54	15.03	20.00
GROSS	17.58	-3.62	-14.60	19.76	15.90	
1997 NET	6.05	11.99	5.80	-4.46	20.05	1.78
GROSS	6.31	12.24	5.91	-4.32	20.91	
1996 NET	0.99	4.54	1.32	8.76	16.34	6.05
GROSS	1.25	4.78	1.56	8.81	17.24	
1995 NET	-0.21	6.03	3.45	3.92	13.75	11.21
GROSS	0.06	6.27	3.70	4.14	14.84	
1994 NET	-2.77	-2.53	7.28	-4.57	-2.98	7.78
GROSS	-2.50	-2.26	7.56	-4.35	-1.96	
1993 NET	7.42	4.68	10.27	13.60	40.86	32.56
GROSS	7.69	4.95	10.54	13.63	41.96	
1992 NET	3.24	6.65	-3.41	-0.07	6.28	-12.17
GROSS	3.54	6.95	-3.14	0.17	7.44	

Composite Characteristics

Year	#Accts	Assets (mil)	Dispersion (2)	% of non-fee paying assets	Total Firm Assets (mil)(1)
2012	1,022	9,785			28,165
2011	1,043	9,649	0.92	<1	26,658
2010	1,272	14,820	0.97	<1	38,659
2009	1,604	16,785	1.91	<1	42,152
2008	1,765	15,038	1.24	<1	40,591
2007	2,020	29,222	1.03	<1	83,242
2006	2,172	30,154	1.06	<1	85,974
2005	2,233	26,404	0.87	<1	101,874
2004	2,392	26,113	1.38	<1	98,078
2003	2,757	21,934	2.13	<1	75,789
2002	3,166	15,826	1.73	<1	51,808
2001	3,970	16,715	1.30	<1	61,996
2000	4,660	16,884	2.03	<1	50,852
1999	5,161	14,103	3.12	<1	41,538
1998	5,617	7,774	4.13	<1	25,125
1997	5,421	4,923	2.48	<1	15,624
1996	4,997	3,792	2.27	<1	8,935
1995	4,117	2,065	2.01	<1	5,698
1994	3,482	1,219	2.28	<1	3,857
1993	1,624	578	4.97	<1	2,100
1992	462	131	3.03	<1	524

Annualized Performance

Year	3 Year Annualized	
	International Equity	Primary Benchmark (a)
2011	NET 4.65 %	7.65 %
	GROSS 5.27 %	
2010	NET -7.12 %	-7.02 %
	GROSS -6.57 %	
2009	NET -6.25 %	-6.04 %
	GROSS -5.69 %	
2008	NET -4.68 %	-7.35 %
	GROSS -4.14 %	
2007	NET 15.44 %	16.83 %
	GROSS 16.06 %	
2006	NET 21.23 %	19.93 %
	GROSS 21.88 %	
2005	NET 27.76 %	23.68 %
	GROSS 28.46 %	
2004	NET 16.13 %	11.89 %
	GROSS 16.79 %	
2003	NET 2.44 %	-2.91 %
	GROSS 3.05 %	
2002	NET -9.70 %	-17.24 %
	GROSS -9.12 %	

Standard Deviation

Year	3 Year Annualized	
	International Equity	Primary Benchmark (a)
2011	NET 20.95 %	22.43 %
	GROSS 20.96 %	
2010	NET 25.37 %	26.23 %
	GROSS 25.38 %	
2009	NET 23.07 %	23.58 %
	GROSS 23.07 %	
2008	NET 18.95 %	19.24 %
	GROSS 18.95 %	
2007	NET 8.85 %	9.43 %
	GROSS 8.87 %	
2006	NET 9.72 %	9.33 %
	GROSS 9.72 %	
2005	NET 13.83 %	11.39 %
	GROSS 13.83 %	
2004	NET 18.80 %	15.43 %
	GROSS 18.80 %	
2003	NET 20.88 %	17.81 %
	GROSS 20.89 %	
2002	NET 18.73 %	16.02 %
	GROSS 18.75 %	

(1) As of January 1, 2006, "Total Firm Assets" do not include SMA Division assets.

(2) The measure of dispersion is the asset-weighted standard deviation for annual periods. No measure is displayed when there are five or fewer portfolios in the composite for an entire annual period. As such, measure may not be meaningful. The 2011 annual period asset-weighted standard deviation measure of dispersion is preliminary and the 2011 percentage of non-fee paying assets is preliminary.

* The net and gross quarterly and annual returns, calculated in USD, presented for the Brandes International Equity composite were calculated on a time-weighted and asset-weighted, total return basis, including reinvestment of all dividends, interest and income, realized and unrealized gains or losses and are net of brokerage commissions, execution costs, and any applicable foreign withholding taxes, without provision for federal and state income taxes, if any. As of 4/1/2006 all custodial fees are treated as administrative fees. In June 2002, Brandes Investment Partners, L.P. changed its organizational structure from a limited partnership to a limited liability corporation formed under the name Brandes Investment Partners, LLC. On October 18, 2004, Brandes Investment Partners, LLC became a Delaware limited partnership with the name Brandes Investment Partners, L.P. Brandes Investment Partners, L.P. is a registered, independent investment management firm. As of January 1, 2006, Brandes Investment Partners was divided into two separate divisions: the SMA Division of Brandes Investment Partners, which acts as a discretionary manager to SMA or "wrap fee" program clients, including those who may invest in an SMA product; and the non-SMA Division of Brandes Investment Partners (Brandes), which acts as a discretionary manager for all other types of clients which may include pooled investment vehicles, institutional accounts and high net worth clients outside of wrap fee programs. Although the divisions may share portfolio management and other personnel, each division serves a particular target market, may trade in a different manner and may offer investment advice which differs from the other depending upon the individualized needs of the clients served. The performance data presented does not contain any SMA Division accounts.

Prior to 1/1/2002 cash flows were weighted using a mid-month assumption, beginning 1/1/2002 cash flows are weighted on a daily basis.

This composite was created in 1990.

Securities transactions are accounted for on the trade date. Dividend and interest income is accounted for on an accrual basis. Cash and cash equivalents are included in performance returns.

Accounts are removed from the composite when an account's market value falls below US\$50,000 due to capital withdrawals.

The Brandes International Equity composite results include all actual, fee-paying and non-fee-paying, fully discretionary International Equity accounts under management by Brandes Investment Partners after one full calendar month beginning 6/30/1990 (except for the Brandes International Equity pooled account which was fully invested at its inception), that have substantially the same investment objectives, policies, techniques and restrictions.

Standard fee schedule - From \$100,000 but less than \$1 million: First \$500,000 1.50%; Next \$499,999 1.25%; From \$1 million up to \$10 million: First \$5 million 1.00%; Next \$5 million 0.90%; From \$10 million and over: First \$10 million 0.95%; Next \$10 million 0.80%; Next \$30 million 0.60; Amounts over \$50 million 0.50%.

The gross returns do not give effect to investment advisory fees, which would reduce such returns. Investment management fees and any other expenses that may be incurred in the management of the account will reduce actual returns. When fees are deducted quarterly total portfolio performance will be reduced at a compounded rate. Beginning January 1, 2007, composite performance after management fee returns are determined by reducing the gross of fee returns monthly by the highest applicable fee schedule per account.

The weighted annualized management fee during the period 6/30/1990 through 12/31/2010 was 0.71% per year.

Brandes claims compliance with the Global Investment Performance Standards (GIPS™) and has prepared and presented this report in compliance with the GIPS standards. Brandes has been independently verified for the annual periods 1995 through 2010 by Ernst & Young, LLP. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The International Equity composite has been examined for the periods since inception through year end 2010. The verification and performance examination reports, a complete list and description of Brandes' composites and additional information regarding policies for valuing, calculating and reporting returns are available upon request.

The results for individual accounts and for different periods may vary. Investors should not rely on prior performance results as a reliable indication of future results. Market conditions may impact performance. The performance results presented were achieved in particular market conditions which may not be repeated. Moreover, the current market volatility and uncertain regulatory environment may have a negative impact on future performance.

(a) The MSCI EAFE (Europe, Australasia, Far East) Index with net dividends is an unmanaged, free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets, excluding the US & Canada. The MSCI EAFE Index consists of 22 developed market country indices. This index often is used as a benchmark for international equity portfolios and includes dividends and distributions net of withholding taxes, but does not reflect fees, brokerage commissions, or other expenses of investing.

Please note that all indices are unmanaged and are not available for direct investment.

Effective 6/1/10, the International Equity Portfolio (IN) opened to new investors and to contributions from existing clients. Effective 6/30/08, IN opened for contributions from existing IN clients. Effective 6/30/05, IN closed to contributions from existing clients.

Effective 6/30/02, IN closed to contributions from existing clients (with some limited exceptions) and on 9/30/98, closed to new investors.

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