



Brandes

features:

The Brandes 100-year Vision

When it comes to results, value investing emphasizes the accumulation of wealth over the long term versus the pursuit of potentially fleeting short-term gains. The 100-year vision for our firm grew from a recognized need to ensure we maintained our independence and could manage growth—two ingredients critical to the world-wide success of Brandes Investment Partners® with investors. Our mission is to be an exceptional firm which provides superior investment advisory services in an atmosphere of accomplishment and enjoyment.

Putting the 100-year vision into practice

At the core of our 100-year vision is a steadfast dedication to our clients. We strive to maintain long-lasting, trust-based client relationships.

We manage the firm primarily with the long term in mind. This means that we invest significantly in our business and our people. Our ownership structure provides for broad participation in the success of our firm, with plans for a long-term recycling of equity. We work hard to maintain a progressive culture which rewards teamwork and encourages a work-life balance. We do not respond to the latest investment fads and we stick to our time-tested investment philosophy in all market environments. We have established and acted on conservatively established capacity limits for all our investment products. Our durable investment process and business model are not dependent on specific individuals to be successful over time. These commitments do not maximize short-term payback, but they are designed to yield rewards to our firm and our clients over the long run.

“We manage our firm the same way we manage our portfolios: with a long-term perspective. We seek to provide stability, consistency, outperformance, and exceptional service to generations of clients.”

Charles H. Brandes, CFA
Chairman

In essence the *Brandes 100-Year Vision* is about independence. Our independence allows us to maintain strict adherence to our value investment discipline without short-term distractions. It also allows us to make a commitment to you that we will do what we believe is in the best interest of our clients.

Our desire to exceed client expectations—both in terms of performance and service – drives everything we do. Our commitment is to deliver Brandes excellence in investment management to investors and their advisors for the next 100 years.

The foregoing reflects the thoughts and opinions of Brandes Investment Partners® exclusively and is subject to change without notice.

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