

# Helping You Build Value Portfolios



## Marsha Otto, CFA

Director, Mutual Fund Sales and Portfolio Management

### Experience

#### • Current Responsibilities

- Manage the firm's proprietary mutual fund business and oversee business development and portfolio management activities pertaining to the funds

#### • Experience began in 1993

#### • Joined Brandes Investment Partners in 1996

#### • Prior Career Highlights

- Product Coordinator for the Emerging Markets and Asia ex-Japan Portfolios with Brandes Investment Partners
- Portfolio Manager and Team Leader for Private Client Services with Brandes Investment Partners
- Supervisor of the Sub-Advisory Trading Department with Brandes Investment Partners
- Securities Broker and Qualified Retirement Account Specialist with Jack White & Company (later purchased by TD Ameritrade)

### Education and Skills

- BA in economics from the University of California, San Diego

### Brandes at a Glance

1974

Year Founded

Value

Investment Style

Bottom-up

Investment Process

San Diego

Headquarters

Dublin, Milwaukee,

Singapore, Toronto

Global Offices

100%

Employee Owned

Among the pioneers in global value investing, Brandes Investment Partners manages a variety of strategies, including:

- Core Plus Fixed Income
- Corporate Focus Fixed Income
- Emerging Markets Equity
- Emerging Markets (ex-China) Equity
- Emerging Markets Value Equity
- Enhanced Income
- European Equity
- Global Balanced
- Global Equity
- Global Equity Income
- Global Opportunities Value
- Global Small Cap Equity
- Global Small-Mid Cap Equity
- International Equity
- International Small Cap Equity
- International Small-Mid Cap Equity
- Japan Equity
- U.S. Small Cap Value Equity
- U.S. Small-Mid Cap Value Equity
- U.S. Value Equity

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