

Helping You Build Value Portfolios



Matthew C. Johnson, JD

*Director, Private Client Sales
Limited partner of the firm's parent company*

Experience

- **Current Responsibilities**

- Responsibilities include sales management, product distribution, and business development, as well as developing strategy, planning and execution of the firm's field sales efforts
- Experience began in 1993

- Joined Brandes Investment Partners in 1993

- **Prior Career Highlights**

- Product Manager for Global, Global Balanced, and U.S. Equity strategies with Brandes Investment Partners
- Regional Director of Marketing and Client Services with Brandes Investment Partners

Education and Skills

- JD from Santa Clara University
- BA from the University of Notre Dame

Brandes at a Glance

1974

Year Founded

Value

Investment Style

Bottom-up

Investment Process

San Diego

Headquarters

Dublin, Milwaukee,

Singapore, Toronto

Global Offices

100%

Employee Owned

Among the pioneers in global value investing, Brandes Investment

Partners manages a variety of strategies, including:

- **Core Plus Fixed Income**
- **Corporate Focus Fixed Income**
- **Emerging Markets Equity**
- **Emerging Markets (ex-China) Equity**
- **Emerging Markets Value Equity**
- **Enhanced Income**
- **European Equity**
- **Global Balanced**
- **Global Equity**
- **Global Equity Income**
- **Global Opportunities Value**
- **Global Small Cap Equity**
- **Global Small-Mid Cap Equity**
- **International Equity**
- **International Small Cap Equity**
- **International Small-Mid Cap Equity**
- **Japan Equity**
- **U.S. Small Cap Value Equity**
- **U.S. Small-Mid Cap Value Equity**
- **U.S. Value Equity**

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