

Helping You Build Value Portfolios



Matthew C. Johnson, JD

Director, Private Client Sales

Limited partner of the firm's parent company

Experience

- **Current Responsibilities**

- Responsibilities include sales management, product distribution, and business development, as well as developing strategy, planning and execution of the firm's field sales efforts

- Experience began in 1993

- Joined Brandes Investment Partners in 1993

- **Prior Career Highlights**

- Product Manager for Global, Global Balanced, and U.S. Equity strategies with Brandes Investment Partners
- Regional Director of Marketing and Client Services with Brandes Investment Partners

Education and Skills

- JD from Santa Clara University
- BA from the University of Notre Dame

Brandes at a Glance

1974

Year Founded

Value

Investment Style

Bottom-up

Investment Process

San Diego

Headquarters

Dublin, Milwaukee,

Singapore, Toronto

Global Offices

100%

Employee Owned

Among the pioneers in global value investing, Brandes Investment Partners manages a variety of strategies, including:

- Core Plus Fixed Income
- Corporate Focus Fixed Income
- Emerging Markets Equity
- Emerging Markets (ex-China) Equity
- Emerging Markets Value Equity
- Enhanced Income
- European Equity
- Global Balanced
- Global Equity
- Global Equity Income
- Global Opportunities Value
- Global Small Cap Equity
- Global Small-Mid Cap Equity
- International Equity
- International Small Cap Equity
- International Small-Mid Cap Equity
- Japan Equity
- U.S. Small Cap Value Equity
- U.S. Small-Mid Cap Value Equity
- U.S. Value Equity

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