**Investment Style Box** 

Value

Large

Mid

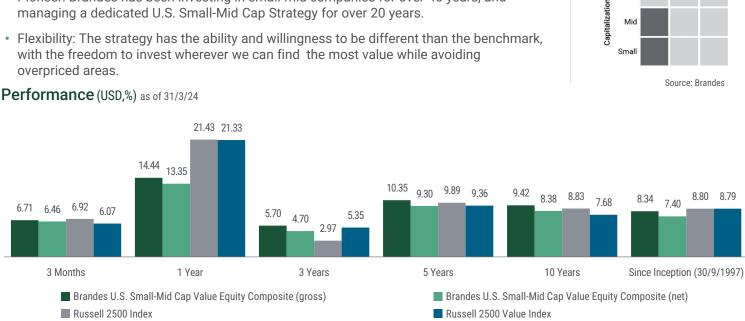
Style

Core

Growth

# **Brandes U.S. Small-Mid Cap Value Equity**

- · Value: The strategy consistently applies a disciplined investment process focused on uncovering potentially attractive value opportunities within the vast U.S. small-mid cap space.
- · Pioneer: Brandes has been investing in small-mid companies for over 40 years, and managing a dedicated U.S. Small-Mid Cap Strategy for over 20 years.
- Flexibility: The strategy has the ability and willingness to be different than the benchmark, with the freedom to invest wherever we can find the most value while avoiding overpriced areas.



Source: Brandes, Russell. Total return - gross and net of management fees. Periods of greater than one year have been annualized. Past performance is not a guarantee of future results. It is not possible to invest directly in an index.

#### Top 10 Holdings<sup>+</sup>

| Company                               | %     |
|---------------------------------------|-------|
| Embraer SA                            | 4.13  |
| Taro Pharmaceutical Industries<br>Ltd | 2.79  |
| Amdocs Ltd                            | 2.51  |
| Moog Inc                              | 2.46  |
| NETGEAR Inc                           | 2.40  |
| Edgewell Personal Care Co             | 2.32  |
| Elanco Animal Health Inc              | 2.26  |
| United Therapeutics Corp              | 2.23  |
| F5 Inc                                | 2.19  |
| Textron Inc                           | 2.03  |
| Top 10 as % of Portfolio              | 25.32 |

Portfolio holdings are subject to change at any time at the discretion of the investment manager.

## BRANDES VALUE SPECIALISTS SINCE 1974

### Characteristics<sup>+</sup>

Brandes U.S. Small-Mid Cap Value Equity vs. Russell 2500 Index

|                     | Brandes | Benchmark |                                   | Brandes | Benchmark |
|---------------------|---------|-----------|-----------------------------------|---------|-----------|
| Price/Book (x)      | 1.5     | 2.5       | Active Share %                    | 95.7    |           |
| Price/Earnings (x)  | 15.6    | 17.5      | Number of Holdings                | 70      |           |
| Price/Cash Flow (x) | 10.2    | 10.7      | Weighted Average Mkt. Cap (\$bil) | 6.9     | 7.7       |
| Dividend Yield %    | 1.6     | 1.4       | Standard Deviation (3 year) %     | 15.78   | 20.19     |
|                     |         |           |                                   |         |           |

Source: Bloomberg, FactSet, Russell.

#### Exposure<sup>†</sup>

Brandes U.S. Small-Mid Cap Value Equity vs. Russell 2500 Index

| By Sector          | Brandes | Benchmar | k Brandes Overweight/<br>Underweight |
|--------------------|---------|----------|--------------------------------------|
| Health Care        | 22.5    | 11.8     |                                      |
| Industrials        | 18.6    | 20.8     |                                      |
| Info. Tech.        | 15.7    | 13.1     |                                      |
| Financials         | 11.1    | 16.0     |                                      |
| Materials          | 8.5     | 5.5      |                                      |
| Consumer Staples   | 7.6     | 3.2      |                                      |
| Consumer Discret.  | 4.5     | 13.1     |                                      |
| Energy             | 3.7     | 5.1      |                                      |
| Communication Svcs | . 2.7   | 2.3      |                                      |
| Real Estate        | 1.6     | 6.4      |                                      |
| Utilities          |         | 2.6      |                                      |

| By Industry (Top 10)             | Brandes B | enchmark | Brandes Overweight/<br>Underweight |
|----------------------------------|-----------|----------|------------------------------------|
| Aerospace & Defense              | 10.3      | 1.8      |                                    |
| Pharmaceuticals                  | 9.0       | 1.2      |                                    |
| Health Care Providers & Services | 6.6       | 2.2      |                                    |
| Elec. Equip., Instr. & Comp.     | 5.6       | 2.2      |                                    |
| Communications Equipment         | 4.6       | 0.8      |                                    |
| Chemicals                        | 4.2       | 1.7      |                                    |
| Insurance                        | 4.0       | 3.3      |                                    |
| Health Care Equip. & Supplies    | 3.4       | 2.1      |                                    |
| Biotechnology                    | 3.3       | 4.7      |                                    |
| Professional Services            | 3.1       | 2.6      |                                    |

-20% -10% 0% 10% 20%

-20% -10% 0% 10% 20%

Data as of 31/3/24.

Source: Brandes. Russell.

Price/Book: price per share divided by book value per share. Price/Earnings: price per share divided by earnings per share. Price/Cash Flow: price per share divided by cash flow per share.

Dividend Yield: Dividends per share divided by price per share. Active Share: a measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index. Standard Deviation: a measure of how much an investment's returns can vary from its average return.

Market Capitalization, P/B, P/E, P/CF, and Dividend Yield for each security provided by Bloomberg, L.P. Please note that Bloomberg does not provide negative numbers in the data feed. Index fundamentals are calculated from holdings data as provided by the relevant index or by FactSet Fundamentals, excluding negative numbers for consistency. Thus, index fundamentals calculated by Brandes may differ from those computed and published by index providers. 'The portfolio characteristics shown relate to a single account deemed by Brandes to be generally representative of the strategy as of date noted. Not every account will have these exact characteristics. The actual characteristics with respect to any particular account will vary based on a number of factors including but not limited to: (i) the size of the account; (ii) investment restrictions applicable to the account, if any, and (iii) market exigencies at the time of investment. Data is updated on a quarterly basis.

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#### **GIPS® Report**

Composite Name: Brandes U.S. Small-Mid Cap Value Equity Benchmark: Russell 2500 Index

Reporting Date: December 31, 2022

(1) The measure of dispersion is the asset-weighted standard deviation for annual period gross returns in USD of all portfolios in the composite for the full reporting period. Beginning in 2017, dispersion is not presented for periods with less than 2 accounts in the composite. Prior to 2017, dispersion is not presented for periods with less than 6 accounts in the composite.

(2) The three-year annualized ex-post standard deviation measures the variability of the monthly gross composite returns and the benchmark returns over the preceding 36-month period.

\* The net and gross annual returns, calculated in USD, presented for the Brandes U.S. Small-Mid Cap Value Equity Composite were calculated on a time-weighted and asset-weighted, total return basis, including reinvestment of all dividends, interest and income, realized and unrealized gains or losses and are net of brokerage commissions, execution costs, and any applicable foreign withholding taxes, without provision for federal and state income taxes, if any. Returns for some accounts in the composite reflect the deduction of a broker fee that includes transaction costs and may include advisory, custody, and other administrative fees. Beginning January 1, 2018, Brandes Investment Partners (Asia) Pte Ltd. and the Brandes Investment Partners & Co. assets sub-advised by Brandes Investment Partners, L.P. For the period from 1/1/06-12/31/17 the SMA Division of Brandes was excluded from the GIPS firm definition. The firm was redefined to reflect the GIPS Standards.

This composite was created in 1997. The inception date is 9/30/1997.

Prior to April 2014 accounts were removed from the composite when an account's market value falls below US\$50,000 due to capital withdrawals.

The Brandes U.S. Small-Mid Cap Value Equity Composite seeks to achieve long term capital appreciation by investing primarily in equity securities of U.S. issuers with equity market capitalizations greater than \$1.5 billion, but no greater than \$7.5 billion, at the time of purchase. Small and mid-capitalization securities involve greater issuer risk than large capitalization securities, and the markets for such securities may be more volatile and less liquid.

From 2013 through 2019 composite performance after management fee returns were determined by reducing the gross of fee returns monthly by the highest applicable fee schedule per account. As of October 2019, actual fees are used with the exception of select portfolios to which the applicable fee schedule was applied for the entire year to better reflect our typical management fees. For periods where actual fees were used to calculate the net return, a model fee representing the standard fee schedule is applied to any non-fee paying accounts included in the composite. Historical performance was restated in 2023 as needed to reflect the application of the new SEC Marketing Rule which went into effect in 2022.

Standard fee schedule<sup>-</sup> - First \$25 million 0.95%; Next \$25 million 0.90%; Next \$100 million 0.80%; Amounts over \$150 million 0.70%. Brandes' investment advisory fees are detailed in Part 2A of its Form ADV.

Brandes claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brandes has been independently verified for the annual periods 1995 through 2022.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The U.S. Small-Mid Cap Value Equity Composite has had a performance examination for the periods since inception through year end 2022. The verification and performance examination reports are available upon request.

A list of composite and limited distribution pooled fund descriptions, a list of broad distribution pooled funds, and policies for valuing investments, calculating performance, and preparing GIPS Reports, are available upon request. Contact client service at 800-237-7119 or write P.O. Box 919048, San Diego, California 92191-9048 or email ClientService@Brandes.com.

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Investors should not rely on prior performance results as a reliable indication of future results.

(a) The Russell 2500 with gross dividends measures the performance of the small to mid cap segment of the U.S. equity universe. The benchmark returns are not covered by the report of independent verifiers.
(b) The Russell 2500 Value Index with gross dividends measures the performance of the small to mid cap segment of the U.S. equity universe. Securities are categorized as growth or value based on their relative book-to-price ratios, historical sales growth, and expected earnings growth. The benchmark returns are not covered by the report of independent verifiers. The secondary benchmark was added in 2018 for an additional comparison against a value-constituent index.

| Annual Performance %                                      |                  |                | Composite Characteristics |                    |                    | Annualized 3 Year<br>Standard Deviation % (2) |                               |                 |               |
|---|------------------|----------------|---------------------------|--------------------|--------------------|---|-------------------------------|-----------------|---------------|
| Period  | Composite Gross* | Composite Net* | Benchmark (a)             | Assets \$ Millions | Number of Accounts | Internal Dispersion (1)                       | Total Firm Assets \$ Millions | Composite Gross | Benchmark (a) |
| 2022  | -8.74            | -9.61          | -18.37                    | 10                 | 1                  | N/A   | 17,604                        | 19.43           | 25.16         |
| 2021  | 26.30            | 25.10          | 18.18                     | 11                 | 1                  | N/A   | 20,179                        | 17.34           | 22.48         |
| 2020  | 15.34            | 14.25          | 19.99                     | 10                 | 1                  | N/A   | 18,595                        | 17.16           | 24.21         |
| 2019  | 9.54             | 8.50           | 27.77                     | 9                  | 1                  | N/A   | 21,451                        | 9.52            | 14.58         |
| 2018  | -8.53            | -9.40          | -10.00                    | 8                  | 1                  | N/A   | 22,106                        | 10.07           | 14.10         |
| 2017  | 8.38             | 7.35           | 16.81                     | 9                  | 1                  | N/A   | 25,578                        | 8.91            | 12.13         |
| 2016  | 31.75            | 30.47          | 17.59                     | 8                  | 2                  | N/A   | 22,971                        | 10.52           | 13.67         |
| 2015  | -1.09            | -2.06          | -2.90                     | 6                  | 2                  | N/A   | 20,666                        | 10.38           | 12.42         |
| 2014  | 13.95            | 12.97          | 7.07                      | 7                  | 4                  | N/A   | 20,722                        | 11.72           | 11.67         |
| 2013  | 36.58            | 35.40          | 36.80                     | 6                  | 4                  | N/A   | 21,464                        | 16.23           | 15.63         |
| Annualized Performance %                                  |                  |                | 1 Year                    |                    | 5 Years            | 10 Years                                      |                               |                 |               |
| Brandes U.S. Small-Mid Cap Value Equity Composite (gross) |                  |                | -8.74                     |                    | 5.90               |   | 11.33                         |                 |               |
| Brandes U.S. Small-Mid Cap Value Equity Composite (net)   |                  |                | -9.61                     |                    | 4.89 10.29         |   | 29                            |                 |               |
| Benchmark (a)   |                  |                | -18.37                    | 5.88 1             |                    | 10  | .02                           |                 |               |
| Benchmark (b)   |                  |                |                           | -13.08             |                    | 4.75 8.93                                     |                               | 93              |               |