

European Equity Strategy Notes Fourth Quarter 2023 (1 October – 31 December 2023)

The Brandes European Equity Strategy rose 12.10% (gross of fees), outperforming its benchmark, the MSCI Europe Index, which increased 11.05% in the quarter, and the MSCI Europe Value Index, which appreciated 9.16%.

Positive Contributors

Leading performers included holdings in the aerospace and defense industry, led by **Rolls-Royce** and new purchase **Montana Aerospace**. Both companies benefitted from a resurgence in their aerospace end-markets.

Ireland- and United Kingdom-domiciled consumer staple companies were leading performers as well, notably grocer **J Sainsbury**, contract caterer **Greencore Group**, and beverage company **C&C Group**. Additionally, Switzerland-based wealth management firm **UBS** appreciated as it continued to execute on its integration with Credit Suisse.

Performance Detractors

Major detractors included pharmaceutical company **Sanofi** and active pharmaceutical ingredient company **Euroapi**.

Euroapi issued a profit warning in October, revising down its EBITDA (earnings before interest, taxes, depreciation, and amortization) and sales growth guidance for the 2023 fiscal year, while also suspending its medium-term targets to 2026. Euroapi was carved out of global pharmaceutical firm Sanofi in May 2022, and it was expected that the company could face initial operational challenges as a standalone entity. Despite these short-term issues, we maintain a positive long-term outlook for Euroapi and have taken advantage of the share-price decline to add to our position.

Sanofi saw its share price decline after announcing a significant increase in research and development investment in its late-stage drug pipeline; this is expected to impact its near-term financial results. Taking a long-term view, however, we believe the share-price drop was excessive. The shares now trade at a low double-digit multiple of what we believe will likely be trough-level earnings, offering an appealing long-term risk/reward tradeoff, in our opinion.

Other detractors included Irish bank **AIB Group**, U.K. media company **ITV**, and France-based luxury goods company **Kering**. Additionally, our underweight to the information technology and industrials sectors weighed on performance relative to the benchmark.

Select Activity in the Quarter

We initiated positions in Switzerland-based Montana Aerospace and bank **Valiant Holding**.

Montana Aerospace (AERO) is a vertically integrated manufacturer of metallic systems and components (aluminum, titanium) for the commercial aerospace, electric vehicle, and renewable energy end-markets. AERO, which went public in 2021 following its spin-off from parent company Montana Tech Components (MTC), has a relatively short operating history as a publicly traded company. However, its legacy assets date back to the 1990s when the business served as a U.S.-based casting company for Boeing. In 2006, the assets were acquired by MTC. Over time, MTC eventually recognised the opportunity to streamline the highly inefficient commercial aerospace supply chain, which is burdened by strict regulatory certifications that result in the industry's high fragmentation, high-cost labor footprint and high transportation expenses.

Fast forward several years, AERO now boasts a vertically integrated industrial base, expanding manufacturing scale, and low-cost industrial footprint that is intelligently located near customers. These capabilities position AERO as a cost-effective, one-stop-shop solution for aircraft OEMs (original equipment manufacturers) and Tier 1 suppliers (i.e., those that work the most closely with OEMs) looking to rationalise their highly complex and inefficient supply chains. To provide perspective, a typical commercial aircraft is made up of five million parts, and if one part is missing, the OEM can't finish assembling the plane.

We have been monitoring AERO since it went public in 2021, but at that time we felt the elevated project execution risk and cycle recovery timing uncertainty, combined with its leveraged balance sheet and other company-specific issues, were too great to overcome. Today, we see a more visible recovery path—air traffic has resumed, aircraft production has been ramping up, capital expenditures have been declining, and new factories have become operational. With the

various risks fading and the stock price closer to trough levels, we believe the market provided an opportune time to invest in a company with an attractive long-term risk/reward trade-off.

Besides the new purchases above, other major portfolio activity included a full sale of global reinsurer **Swiss Re**. The company benefitted from improved industry pricing and rising interest rates, driving its share price to reach our estimate of its intrinsic value.

Year-to-Date Briefing

The Brandes European Equity Strategy rose 29.76%, outperforming its benchmark, the MSCI Europe Index, which appreciated 19.89% for the year ended December 31, 2023, as well as the MSCI Europe Value Index, which increased 19.65%.

The primary driver of outperformance was our stock selection across multiple sectors, especially materials, industrials, and consumer staples. Noteworthy contributors included aerospace firms Rolls-Royce and Montana Aerospace. Several cyclically oriented holdings, such as construction materials companies **Buzzi** and **Heidelberg Materials**, as well as U.K.-based retailer **Marks and Spencer**, also helped returns as the global economy held up better than expected in a rising interest rate environment. Other contributors included Hungary-based telecommunications services provider **Magyar Telekom** and Switzerland-based UBS.

Notable performance detractors included **Credit Suisse**, which we divested in the first quarter, as well as holdings that have material exposure to Chinese consumer demand, such as luxury goods company Kering and watchmaker **Swatch**. Advertising agency **WPP** also weighed on returns, along with pharmaceutical firm Euroapi, Spain-based insurance company **Linea Directa Aseguradora** and Irish beverage company C&C Group.

Current Positioning

As of December 31, the Brandes European Equity Strategy held key overweight positions in communication services and consumer staples, while maintaining significantly lower allocations to consumer discretionary, technology, and industrials than the benchmark.

On a geographic basis, the portfolio's largest allocations continued to be in France and the United Kingdom. The strategy remained underweight in Germany and Switzerland, as well as to companies in the Nordic Region.

Within the benchmark, there has been notable divergence in sector performance. Technology-related companies—both in the technology and industrials sectors—notably outperformed the MSCI Europe Index, while more defensive sectors such as consumer staples and health care materially underperformed. It is therefore not surprising that we have largely found new value opportunities within consumer staples, thereby increasing our relative weight to that sector.

Even with their outperformance over the past three years, value stocks continued to trade in the least-expensive quintile relative to growth (MSCI Europe Value vs. MSCI Europe Growth) since the inception of the style indices. This was evident across various valuation measures, including price/earnings, price/cash flow, and enterprise value/sales. Historically, such discount levels often signaled attractive subsequent returns for value stocks.

The Brandes European Equity Strategy, guided by our value philosophy and process, has had the tendency to outperform the value index when it outperforms the benchmark. We believe the strategy is an excellent complement and diversifier to passive and growth-oriented strategies.

Looking ahead, we remain optimistic about the long-term prospects of our holdings. As of December 31, 2023, our strategy traded at more compelling valuation levels, while offering more attractive long-term growth characteristics than the benchmark and the MSCI Europe Value Index.

Term definitions: <https://www.brandes.com/termdefinitions>

The MSCI Europe Growth Index captures large and mid cap securities across developed Europe exhibiting growth style characteristics, defined using long-term forward earnings per share (EPS) growth rate, short-term forward EPS growth rate, current internal growth rate, long-term historical EPS growth trend, and long-term historical sales per share growth trend.

The MSCI Europe Index with net dividends captures large and mid cap representation of developed market countries in Europe.

The MSCI Europe Value Index captures large and mid cap securities across developed Europe exhibiting value style characteristics, defined using book value to price, 12-month forward earnings to price, and dividend yield.

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